

# リログループ 2020年3月期 決算説明補足資料

## <連結業績推移>

|                 | (百万円)  |        |         |         |        |         |         |         |        |         |         |         |        |         |         | 20/3期          |         |         |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|-----------------|--------|--------|---------|---------|--------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|----------------|---------|---------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|                 | 16/6期  |        |         | 16/9期   |        |         | 16/12期  |         |        | 17/3期   |         |         | 17/6期  |         |         | 17/9期          |         |         | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|                 | 16/6   | 16/9   | 16/12   | 17/3    | 17/6   | 17/9    | 17/12   | 18/3    | 18/6   | 18/9    | 18/12   | 19/3    | 19/6   | 19/9    | 19/12   | 20/3           | 増減      | 増減率     |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高             | 49,683 | 98,499 | 148,519 | 205,117 | 55,445 | 110,218 | 165,405 | 225,437 | 60,271 | 122,642 | 183,409 | 250,864 | 65,873 | 148,568 | 226,768 | <b>313,019</b> | +62,155 | +24.8%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益            | 3,154  | 5,891  | 8,513   | 13,264  | 3,521  | 7,188   | 10,291  | 15,359  | 3,961  | 8,687   | 12,244  | 17,867  | 3,523  | 8,878   | 12,173  | <b>17,874</b>  | +6      | +0.0%   |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 経常利益            | 3,240  | 6,182  | 9,015   | 14,238  | 3,703  | 7,711   | 11,151  | 16,943  | 4,088  | 9,355   | 13,539  | 20,072  | 3,855  | 9,592   | 13,889  | <b>20,149</b>  | +77     | +0.4%   |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 税金等調整前当期純利益     | 3,233  | 6,165  | 8,981   | 13,587  | 3,694  | 7,666   | 11,086  | 16,081  | 4,073  | 9,320   | 13,479  | 19,076  | 4,002  | 10,167  | 14,994  | <b>11,235</b>  | ▲ 7,840 | ▲ 41.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 親会社株主に帰属する当期純利益 | 2,158  | 4,238  | 6,082   | 9,151   | 2,426  | 5,070   | 7,333   | 10,782  | 2,689  | 6,225   | 9,112   | 13,005  | 2,414  | 6,312   | 9,775   | <b>3,818</b>   | ▲ 9,186 | ▲ 70.6% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

## <セグメント別業績推移>

### ■国内リロケーション事業

|         | (百万円)  |        |         |         |        |        |         |         |        |        |         |         |        |         |         | 20/3期          |         |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|---------|--------|--------|---------|---------|--------|--------|---------|---------|--------|--------|---------|---------|--------|---------|---------|----------------|---------|--------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|         | 16/6期  |        |         | 16/9期   |        |        | 16/12期  |         |        | 17/3期  |         |         | 17/6期  |         |         | 17/9期          |         |        | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|         | 16/6   | 16/9   | 16/12   | 17/3    | 17/6   | 17/9   | 17/12   | 18/3    | 18/6   | 18/9   | 18/12   | 19/3    | 19/6   | 19/9    | 19/12   | 20/3           | 増減      | 増減率    |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高     | 40,376 | 80,796 | 121,693 | 167,146 | 44,781 | 88,533 | 132,568 | 181,550 | 48,406 | 96,436 | 144,883 | 199,428 | 53,364 | 107,518 | 161,678 | <b>224,978</b> | +25,549 | +12.8% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 借上宅管理事業 | 34,034 | 68,224 | 102,553 | 140,105 | 37,944 | 75,096 | 112,341 | 153,445 | 41,178 | 82,296 | 123,728 | 168,592 | 45,631 | 90,950  | 136,411 | <b>185,778</b> | +17,185 | +10.2% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 賃貸管理事業  | 6,342  | 12,572 | 19,140  | 27,040  | 6,837  | 13,437 | 20,226  | 28,105  | 7,228  | 14,140 | 21,155  | 30,835  | 7,732  | 16,568  | 25,266  | <b>39,199</b>  | +8,364  | +27.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益    | 1,825  | 3,446  | 4,948   | 8,035   | 1,854  | 3,397  | 4,906   | 7,970   | 2,119  | 3,761  | 5,490   | 8,694   | 1,970  | 3,798   | 5,687   | <b>9,186</b>   | +491    | +5.7%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 借上宅管理事業 | 1,489  | 2,770  | 3,858   | 5,849   | 1,428  | 2,612  | 3,727   | 5,769   | 1,469  | 2,686  | 3,872   | 5,631   | 1,498  | 2,684   | 3,767   | <b>5,614</b>   | ▲ 16    | ▲ 0.3% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 賃貸管理事業  | 336    | 676    | 1,089   | 2,186   | 425    | 785    | 1,178   | 2,201   | 649    | 1,075  | 1,618   | 3,063   | 472    | 1,113   | 1,919   | <b>3,571</b>   | +508    | +16.6% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

### ■福利厚生事業

|      | (百万円) |       |        |        |       |       |        |        |       |       |        |        |       |        |        | 20/3期         |         |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|------|-------|-------|--------|--------|-------|-------|--------|--------|-------|-------|--------|--------|-------|--------|--------|---------------|---------|--------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|      | 16/6期 |       |        | 16/9期  |       |       | 16/12期 |        |       | 17/3期 |        |        | 17/6期 |        |        | 17/9期         |         |        | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|      | 16/6  | 16/9  | 16/12  | 17/3   | 17/6  | 17/9  | 17/12  | 18/3   | 18/6  | 18/9  | 18/12  | 19/3   | 19/6  | 19/9   | 19/12  | 20/3          | 増減      | 増減率    |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高  | 3,524 | 6,869 | 10,406 | 14,637 | 3,803 | 7,529 | 11,311 | 15,844 | 4,480 | 8,764 | 13,167 | 18,466 | 5,404 | 10,434 | 15,335 | <b>20,846</b> | + 2,380 | +12.9% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益 | 1,048 | 2,057 | 3,085  | 4,564  | 1,236 | 2,476 | 3,793  | 5,532  | 1,425 | 2,855 | 4,526  | 6,629  | 1,743 | 3,495  | 5,447  | <b>7,962</b>  | + 1,332 | +20.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

### ■赴任支援事業

|      | (百万円) |       |       |       |       |       |        |       |       |       |       |       |       |       |       | 20/3期        |       |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|------|-------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|-------|--------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|      | 16/6期 |       |       | 16/9期 |       |       | 16/12期 |       |       | 17/3期 |       |       | 17/6期 |       |       | 17/9期        |       |        | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|      | 16/6  | 16/9  | 16/12 | 17/3  | 17/6  | 17/9  | 17/12  | 18/3  | 18/6  | 18/9  | 18/12 | 19/3  | 19/6  | 19/9  | 19/12 | 20/3         | 増減    | 増減率    |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高  | 1,822 | 3,388 | 4,784 | 6,268 | 1,989 | 4,125 | 5,940  | 6,374 | 1,487 | 2,995 | 4,353 | 5,842 | 1,504 | 3,029 | 4,368 | <b>5,719</b> | ▲ 122 | ▲ 2.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益 | 183   | 308   | 376   | 474   | 226   | 503   | 626    | 850   | 297   | 591   | 814   | 1,157 | 302   | 664   | 910   | <b>1,212</b> | + 55  | +4.8%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

### ■海外事業

|      | (百万円) |       |       |       |       |       |        |        |       |       |       |        |       |        |        | 20/3期         |          |         |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|------|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|--------|-------|--------|--------|---------------|----------|---------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|      | 16/6期 |       |       | 16/9期 |       |       | 16/12期 |        |       | 17/3期 |       |        | 17/6期 |        |        | 17/9期         |          |         | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|      | 16/6  | 16/9  | 16/12 | 17/3  | 17/6  | 17/9  | 17/12  | 18/3   | 18/6  | 18/9  | 18/12 | 19/3   | 19/6  | 19/9   | 19/12  | 20/3          | 増減       | 増減率     |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高  | 2,360 | 4,000 | 6,290 | 9,016 | 2,651 | 4,640 | 7,439  | 10,134 | 2,875 | 5,565 | 8,769 | 11,320 | 2,204 | 19,369 | 33,769 | <b>46,187</b> | + 34,866 | +308.0% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益 | 230   | 303   | 395   | 504   | 192   | 320   | 518    | 690    | 285   | 482   | 533   | 888    | 38    | 1,069  | 552    | <b>203</b>    | ▲ 684    | ▲ 77.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

### ■観光事業

|      | (百万円) |       |       |       |       |       |        |        |       |       |        |        |       |       |        | 20/3期         |       |         |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|------|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|--------|--------|-------|-------|--------|---------------|-------|---------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|      | 16/6期 |       |       | 16/9期 |       |       | 16/12期 |        |       | 17/3期 |        |        | 17/6期 |       |        | 17/9期         |       |         | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|      | 16/6  | 16/9  | 16/12 | 17/3  | 17/6  | 17/9  | 17/12  | 18/3   | 18/6  | 18/9  | 18/12  | 19/3   | 19/6  | 19/9  | 19/12  | 20/3          | 増減    | 増減率     |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 売上高  | 1,455 | 3,155 | 4,910 | 7,461 | 2,064 | 5,081 | 7,681  | 10,900 | 2,853 | 8,535 | 11,750 | 15,157 | 3,261 | 7,967 | 11,266 | <b>14,835</b> | ▲ 322 | ▲ 2.1%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 営業利益 | 338   | 744   | 1,156 | 1,659 | 498   | 1,496 | 1,991  | 2,436  | 402   | 2,151 | 2,631  | 3,031  | 559   | 1,672 | 2,092  | <b>2,550</b>  | ▲ 481 | ▲ 15.9% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

## <指標>

|               | (百万円)   |         |         |         |         |         |         |         |         |         |         |         |         |         |         | 20/3期          |          |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|----------|--------|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|--|--|-------|--|--|-------|--|--|--------|--|--|-------|-------|--|
|               | 16/6期   |         |         | 16/9期   |         |         | 16/12期  |         |         | 17/3期   |         |         | 17/6期   |         |         | 17/9期          |          |        | 17/12期 |  |  | 18/3期 |  |  | 18/6期 |  |  | 18/9期 |  |  | 18/12期 |  |  | 19/3期 |  |  | 19/6期 |  |  | 19/9期 |  |  | 19/12期 |  |  | 20/3期 | 前年同期比 |  |
|               | 16/6    | 16/9    | 16/12   | 17/3    | 17/6    | 17/9    | 17/12   | 18/3    | 18/6    | 18/9    | 18/12   | 19/3    | 19/6    | 19/9    | 19/12   | 20/3           | 増減       | 増減率    |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 国内リロケーション事業   |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |                |          |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 住宅管理戸数(戸)     | 118,335 | 128,642 | 135,451 | 144,447 | 144,466 | 146,622 | 147,554 | 159,470 | 160,026 | 161,773 | 161,994 | 175,797 | 181,339 | 181,995 | 178,846 | <b>195,849</b> | + 20,052 | +11.4% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 留守宅管理戸数(戸)    | 8,728   | 8,761   | 8,701   | 8,637   | 8,628   | 8,659   | 8,621   | 8,636   | 8,639   | 8,599   | 8,589   | 8,511   | 8,551   | 8,608   | 8,616   | <b>8,598</b>   | + 87     | +1.0%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 賃貸管理戸数(戸)     | 46,974  | 47,364  | 48,370  | 50,125  | 51,030  | 52,134  | 56,300  | 56,761  | 58,406  | 60,910  | 61,296  | 65,574  | 65,884  | 66,169  | 87,882  | <b>89,770</b>  | + 24,196 | +36.9% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 福利厚生事業        |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |                |          |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 会員数(万人)       | 502     | 515     | 522     | 544     | 570     | 582     | 593     | 611     | 622     | 641     | 649     | 672     | 686     | 709     | 723     | <b>733</b>     | + 61     | +9.1%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 契約社数(社)       | 8,481   | 8,692   | 8,834   | 9,054   | 9,123   | 9,355   | 9,460   | 9,678   | 9,783   | 10,028  | 10,189  | 10,413  | 10,530  | 10,848  | 11,021  | <b>11,132</b>  | + 719    | +6.9%  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 赴任支援事業        |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |                |          |        |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |
| 海外赴任業務支援数(世帯) | 2,031   | 3,598   | 4,877   | 6,431   | 2,126   | 3,754   | 5,747   | 7,266   | 2,384   | 4,549   | 6,385   | 8,766   | 2,236   | 4,627   | 6,442   | <b>8,235</b>   | ▲ 531    | ▲ 6.1% |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |  |  |       |  |  |       |  |  |        |  |  |       |       |  |

本資料は、2020年5月22日現在のデータに基づき作成しております。また、今後、予告なしに変更することがあります。