

## &lt;Consolidated Operating Results&gt;

	(Millions of yen)															Q/Q Change		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2014/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Sales	29,309	59,087	89,549	125,332	37,842	76,830	116,089	160,050	45,420	91,132	135,970	183,280	49,683	98,499	148,519	<b>205,117</b>	+21,836	+11.9%
Operating Profit	1,630	3,418	4,986	7,212	1,830	4,005	6,041	8,746	2,555	4,908	7,483	10,840	3,154	5,891	8,513	<b>13,264</b>	+2,423	+22.4%
Recurring Profit	1,840	3,910	5,736	8,252	1,933	4,383	6,734	9,863	2,618	5,237	8,156	11,854	3,240	6,182	9,015	<b>14,238</b>	+2,384	+20.1%

## &lt;Segment Operating Incomes&gt;

## ■ Domestic Business

	(Millions of yen)															Q/Q Change		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2013/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Sales	23,239	46,517	70,626	99,801	31,597	63,202	95,372	131,292	35,568	71,741	108,504	147,678	39,870	79,830	120,706	<b>167,514</b>	+19,835	+13.4%
Domestic Relocation	20,442	40,891	62,165	87,902	27,371	54,765	82,717	113,706	30,991	62,491	94,084	129,764	35,604	71,318	107,669	<b>148,398</b>	+18,633	+14.4%
Leased Corporate Housing Management	16,689	33,506	50,865	70,780	20,766	41,752	63,145	86,851	24,343	48,638	72,938	100,040	27,751	55,767	84,170	<b>115,054</b>	+15,014	+15.0%
Property Management	2,632	5,265	8,085	12,336	4,498	9,260	14,183	19,310	4,992	10,296	15,564	21,225	5,608	11,242	16,849	<b>23,030</b>	+1,805	+8.5%
Other (including elimination)	1,121	2,119	3,215	4,786	2,106	3,752	5,387	7,543	1,655	3,556	5,581	8,498	2,243	4,308	6,650	<b>10,312</b>	+1,813	+21.3%
Fringe Benefit	2,796	5,626	8,460	11,898	4,225	8,437	12,655	17,586	4,576	9,250	14,420	17,914	4,266	8,511	13,036	<b>19,116</b>	+1,202	+6.7%
Relo Club & Club-Off Alliance	2,546	4,998	7,439	10,407	2,743	5,257	7,783	11,043	2,808	5,518	8,255	11,925	3,304	6,421	9,704	<b>13,644</b>	+1,718	+14.4%
Other (including elimination)	250	627	1,021	1,491	1,482	3,180	4,872	6,543	1,767	3,731	6,164	5,989	961	2,090	3,332	<b>5,472</b>	(516)	(8.6%)
Operating Profit	1,700	3,295	4,890	7,042	1,896	3,834	5,694	8,563	2,079	4,157	6,596	9,853	2,593	5,041	7,436	<b>11,976</b>	+2,122	+21.5%
Domestic Relocation	883	1,747	2,552	3,805	920	2,013	2,987	4,611	1,094	2,182	3,275	5,208	1,383	2,598	3,775	<b>6,358</b>	+1,150	+22.1%
Fringe Benefit	816	1,547	2,338	3,236	975	1,821	2,707	3,952	985	1,974	3,321	4,645	1,210	2,442	3,661	<b>5,618</b>	+973	+21.0%

## ■ Global Business

	(Millions of yen)															Q/Q Change		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2013/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Sales	5,461	11,142	16,852	22,773	5,602	12,168	18,439	25,736	9,027	17,655	24,874	32,146	8,872	16,691	24,830	<b>33,668</b>	+1,522	+4.7%
Relocation House Rental Management	3,948	7,952	11,965	16,246	4,068	8,261	12,390	16,709	4,193	8,435	12,665	17,047	4,345	8,638	12,927	<b>17,347</b>	+299	+1.8%
Global Relocation Support	885	1,735	2,454	3,298	914	1,961	2,792	4,639	2,382	4,612	6,510	7,783	2,131	3,990	5,533	<b>7,187</b>	(596)	(7.7%)
Other (including elimination)	627	1,454	2,431	3,228	619	1,945	3,256	4,386	2,496	4,606	5,698	7,314	2,395	4,062	6,369	<b>9,133</b>	+1,818	+24.9%
Operating Profit	272	662	1,001	1,425	222	660	1,001	1,458	703	1,219	1,556	2,087	829	1,389	1,858	<b>2,516</b>	+428	+20.5%

## ■ Other

	(Millions of yen)															Q/Q Change		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2013/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Sales	608	1,426	2,070	2,757	641	1,459	2,276	3,021	824	1,735	2,591	3,455	941	1,977	2,982	<b>3,933</b>	+478	+13.8%
Resort	497	1,181	1,710	2,265	516	1,205	1,897	2,499	687	1,465	2,187	2,910	796	1,688	2,548	<b>3,346</b>	+435	+15.0%
Finance and Insurance	111	245	360	492	124	254	379	522	136	269	404	544	144	289	433	<b>586</b>	+42	+7.8%
Operating Profit	(8)	126	108	134	44	188	384	352	178	400	592	598	188	395	625	<b>679</b>	+80	+13.5%
Resort	(13)	67	43	(12)	30	182	369	340	169	389	571	560	203	429	667	<b>745</b>	+184	+32.9%
Finance and Insurance	5	59	65	146	13	6	15	12	8	10	20	37	(15)	(34)	(42)	<b>(66)</b>	(103)	(275.6%)

## &lt;Performance Indicators&gt;

## ■ Domestic Business

																Change in this Fiscal Year		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2013/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Domestic Relocation																		
Number of Units under Management																		
Leased Corporate Housing Management	71,125	72,610	72,122	83,079	92,778	93,052	94,385	102,559	104,845	107,662	106,772	117,146	118,335	128,642	135,451	<b>144,447</b>	+27,301	+23.3%
Property Management	26,180	26,602	27,124	28,068	29,221	29,804	30,357	31,027	31,595	39,329	42,057	43,034	46,974	47,364	48,370	<b>50,125</b>	+7,091	+16.5%
Fringe Benefit																		
Membership (Million)	3.79	3.85	3.89	4.34	4.42	4.51	4.58	4.67	4.72	4.79	4.85	4.93	5.02	5.15	5.22	<b>5.44</b>	+0.51	+10.4%
Number of Member Companies	8,053	8,165	8,207	8,270	8,221	8,349	8,429	8,481	8,502	8,596	8,662	8,383	8,481	8,692	8,834	<b>9,054</b>	+671	+8.0%

## ■ Global Business

																Change in this Fiscal Year		
	FY2013/6	FY2013/9	FY2013/12	FY2014/3	FY2014/6	FY2013/9	FY2014/12	FY2015/3	FY2015/6	FY2015/9	FY2015/12	FY2016/3	FY2016/6	FY2016/9	FY2016/12	FY2017/3	Volume	%
																Volume	%	
Number of Units under Management																		
Relocation House Rental Management	8,418	8,540	8,573	8,561	8,695	8,736	8,766	8,773	8,882	8,867	8,790	8,688	8,728	8,761	8,701	<b>8,637</b>	(51)	(0.6%)
Number of Households Supported																		
Global Relocation Support *	652	1,506	2,174	2,754	696	1,567	2,185	2,924	1,441	2,723	4,057	5,177	1,564	2,852	4,083	<b>5,415</b>	+238	+4.6%

\*Number of Households supported\* indicates accumulated sum as of the end of the period and "Change in this Fiscal Year" represents changes from the same period of the previous fiscal year.

Figures in "Q/Q Change" represent changes from the same period of the previous fiscal year.

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