Relo Group, Inc. Quarterly Supplemental Data FY2022/3

Security Code: 8876

＜Consolidated Operating Results＞

（Millions of yen）

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Revenue	35,755	75,599	114,304	156,071	38,313	76,262	116,003	**156,571**	+500	+0.3%
Operating Profit	2,111	5,921	9,317	12,530	3,953	8,597	12,044	**18,505**	+5,975	+47.7%
Profit before income taxes	2,153	6,604	9,779	13,438	4,235	9,339	13,272	**20,198**	+6,759	+50.3%
Profit attributable to owners of the parent	900	4,009	6,131	8,367	2,800	6,526	9,103	**15,644**	+7,276	+87.0%

＜Segment Operating Incomes＞

■Relocation Business

（Millions of yen）

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Revenue	17,476	36,002	54,443	75,856	19,060	38,338	58,037	**78,635**	+2,778	+3.7%
Leased Corporate Housing Management Business	5,823	11,447	17,038	24,343	5,995	11,733	17,406	**24,554**	+211	+0.9%
Residential Property Management Business	10,110	21,374	32,469	44,613	10,823	22,186	34,200	**45,587**	+974	+2.2%
Global Relocation Support Business	1,542	3,180	4,935	6,900	2,241	4,419	6,430	**8,493**	+1,593	+23.1%
Operating Profit	1,840	4,246	6,682	9,197	3,068	6,092	8,511	**11,762**	+2,564	+27.9%
Leased Corporate Housing Management Business	1,388	2,677	3,683	5,035	1,346	2,499	3,529	**4,820**	(214)	(4.3%)
Residential Property Management Business	702	1,898	3,162	4,566	1,318	2,915	4,207	**6,204**	+1,637	+35.9%
Global Relocation Support Business	(250)	(329)	(164)	(404)	403	677	774	**737**	+1,142	-

■Fringe Benefit Business

（Millions of yen）

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Revenue	5,211	10,302	15,277	20,867	5,232	10,200	15,233	**20,837**	(30)	(0.1%)
Operating Profit	2,297	4,443	6,599	8,780	2,353	4,712	7,038	**9,680**	+900	+10.3%

■Global Strategic Business

（Millions of yen）

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Revenue	11,854	25,197	37,134	48,828	11,983	22,899	34,721	**45,705**	(3,123)	(6.4%)
Operating Profit	(455)	(628)	(1,089)	(2,245)	(353)	(486)	(1,116)	**(1,621)**	+624	-

■Tourism Business

（Millions of yen）

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Revenue	1,004	3,659	6,806	9,604	1,818	4,402	7,391	**10,471**	+867	+9.0%
Operating Profit	(656)	(356)	(113)	554	(134)	187	578	**1,020**	+465	+84.0%

＜Performance Indicators＞

	FY2020/6	FY2020/9	FY2020/12	FY2021/3	FY2021/6	FY2021/9	FY2021/12	FY2022/3	Y/Y Change Volume	Y/Y Change %
Relocation Business										
Number of Units under Management										
Leased Corporate Housing Management	195,269	197,943	193,791	202,309	204,491	206,602	206,355	**222,966**	+20,657	+10.2%
Relocation House Rental Management	8,480	8,618	8,675	8,637	8,620	8,747	8,765	**8,708**	+71	+0.8%
Property Management	90,118	90,199	90,803	91,973	98,079	98,532	98,172	**97,885**	+5,912	+6.4%
Number of Global Relocation Support	802	2,181	4,044	6,010	1,839	3,525	4,931	**6,616**	+606	+10.1%
Fringe Benefit Business										
Membership（Million）	5.94	6.02	6.07	6.20	6.41	6.62	6.72	**6.32**	+0.12	+1.9%
Number of Member Companies	11,463	12,233	13,414	14,589	15,439	16,159	16,970	**17,892**	+3,303	+22.6%

(Note) This document is based on data that were current as of May 12th, 2022. The company makes no guarantees that this information is accurate or complete. The contents of this document may be changed at any time without prior notice.