

<Consolidated Operating Results>

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Sales	55,445	110,218	165,405	225,437	60,271	122,642	183,409	250,864	65,873	148,568	226,768	313,019	79,588	163,850	247,061	333,603	+20,584	+6.6%	
Operating Profit	3,521	7,188	10,291	15,359	3,961	8,687	12,244	17,867	3,523	8,846	12,115	17,871	1,871	5,361	8,971	12,496	+5,375	+30.1%	
Recurring Profit	3,703	7,711	11,151	16,943	4,088	9,355	13,539	20,072	3,855	9,560	13,831	20,146	2,076	6,628	10,993	16,129	+4,016	+19.9%	
Profit before income taxes	3,694	7,666	11,086	16,081	4,073	9,320	13,479	19,076	4,002	10,135	14,936	11,233	2,029	6,688	11,045	15,730	+4,497	+40.0%	
Net income attributable to owners of parent	2,426	5,070	7,333	10,782	2,689	6,225	9,112	13,005	2,414	6,321	9,798	3,818	991	4,053	6,713	9,354	+5,535	+145.0%	

<Segment Operating Incomes>

■ Relocation Business

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Sales	48,798	96,044	144,038	195,535	52,182	103,760	156,158	213,994	56,545	114,286	172,078	237,796	61,144	123,519	185,765	252,490	+14,693	+6.2%	
Leased Corporate Housing Management Business	37,944	75,096	112,341	153,445	41,178	82,296	123,728	168,592	45,631	90,950	136,411	185,778	49,200	98,093	146,494	197,806	+12,028	+6.5%	
Residential Property Management Business	6,837	13,437	20,226	28,105	7,228	14,140	21,155	30,835	7,732	16,568	25,266	39,199	10,405	22,121	34,009	47,431	+8,231	+21.0%	
Global Relocation Support Business	4,017	7,511	11,470	13,984	3,775	7,323	11,274	14,566	3,181	6,768	10,400	12,818	1,539	3,304	5,261	7,252	+5,566	+43.4%	
Operating Profit	2,298	4,251	6,036	9,444	2,729	4,824	6,813	10,515	2,364	4,632	6,795	10,590	1,404	3,409	5,457	8,641	+1,949	+18.4%	
Leased Corporate Housing Management Business	1,428	2,612	3,727	5,769	1,469	2,686	3,872	5,631	1,501	2,692	3,778	5,627	1,341	2,544	3,544	5,243	+384	+6.8%	
Residential Property Management Business	425	785	1,178	2,201	649	1,075	1,618	3,063	473	1,115	1,922	3,571	320	1,211	2,203	3,737	+165	+4.6%	
Global Relocation Support Business	444	853	1,130	1,473	610	1,062	1,323	1,820	389	825	1,094	1,391	▲ 257	▲ 346	▲ 290	▲ 339	+1,730	-	

■ Fringe Benefit Business

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Sales	3,803	7,529	11,311	15,844	4,480	8,764	13,167	18,466	5,404	10,434	15,335	20,846	5,171	10,198	15,260	21,201	+355	+1.7%	
Operating Profit	1,236	2,476	3,793	5,532	1,425	2,855	4,526	6,629	1,743	3,495	5,447	7,962	2,239	4,167	6,238	8,798	+836	+10.5%	

■ Global Strategic Business

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Sales	623	1,254	1,909	2,524	586	1,237	1,848	2,597	526	15,630	27,737	39,087	11,854	25,197	37,134	48,828	+9,740	+24.9%	
Operating Profit	▲ 25	▲ 29	13	67	▲ 26	11	24	225	▲ 52	867	297	9	▲ 533	▲ 784	▲ 1,324	▲ 2,519	+2,528	-	

■ Tourism Business

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Sales	2,064	5,081	7,681	10,900	2,853	8,535	11,750	15,157	3,261	7,967	11,266	14,835	1,302	4,691	8,550	10,616	+4,219	+28.4%	
Operating Profit	498	1,496	1,991	2,436	402	2,151	2,631	3,031	559	1,672	2,092	2,550	▲ 474	45	872	611	+1,938	+76.0%	

<Performance Indicators>

													(Millions of yen)						
	FY2017/6				FY2018/6				FY2019/6				FY2020/6				FY2021/3	Y/Y Change	
	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	FY2020/6	FY2020/9	FY2020/12	Volume		%	
Relocation Business																			
Number of Units under Management																			
Leased Corporate Housing Management	144,466	146,622	147,554	159,470	160,026	161,773	161,994	175,797	181,339	181,995	178,846	195,849	195,269	197,943	193,791	202,309	+6,460	+3.3%	
Relocation House Rental Management	8,628	8,659	8,621	8,636	8,639	8,599	8,589	8,511	8,551	8,608	8,616	8,598	8,480	8,618	8,675	8,637	+39	+0.5%	
Property Management	51,030	52,134	56,300	56,761	58,406	60,910	61,296	65,574	65,884	66,169	87,882	89,770	90,118	90,199	90,803	91,973	+2,203	+2.5%	
Number of Global Relocation Support	2,126	3,754	5,747	7,266	2,384	4,549	6,385	8,766	2,236	4,627	6,442	8,235	802	2,181	4,044	6,010	+2,225	+27.0%	
Fringe Benefit Business																			
Membership (Million)	5.70	5.82	5.93	6.11	6.22	6.41	6.49	6.72	6.86	7.09	7.23	7.33	5.94	6.02	6.07	6.20	+1.13	+15.4%	
Number of Member Companies	9,123	9,355	9,460	9,678	9,783	10,028	10,189	10,413	10,530	10,848	11,021	11,132	11,463	12,233	13,414	14,589	+3,457	+31.1%	

This document is prepared for the purpose of providing operating results of the company. All information is based on data that were current as of May 13th, 2021. The company makes no guarantees that this information is accurate or complete. The contents of this document may be changed at any time without prior notice.