

<Consolidated Operating Results>

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	49,683	98,499	148,519	205,117	55,445	110,218	165,405	225,437	60,271	122,642	183,409	250,864	65,873	148,568	226,768	313,019	+62,155	+24.8%
Operating Profit	3,154	5,891	8,513	13,264	3,521	7,188	10,291	15,359	3,961	8,687	12,244	17,867	3,523	8,878	12,173	17,874	+6	+0.0%
Recurring Profit	3,240	6,182	9,015	14,238	3,703	7,711	11,151	16,943	4,088	9,355	13,539	20,072	3,855	9,592	13,889	20,149	+77	+0.4%
Profit before income taxes	3,233	6,165	8,981	13,587	3,694	7,666	11,086	16,081	4,073	9,320	13,479	19,076	4,002	10,167	14,994	11,235	▲ 7,840	▲41.1%
Net income attributable to owners of parent	2,158	4,238	6,082	9,151	2,426	5,070	7,333	10,782	2,689	6,225	9,112	13,005	2,414	6,312	9,775	3,818	▲ 9,186	▲70.6%

<Segment Operating Incomes>

■ Domestic Relocation Business

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	40,376	80,796	121,693	167,146	44,781	88,533	132,568	181,550	48,406	96,436	144,883	199,428	53,364	107,518	161,678	224,978	+25,549	+12.8%
Leased Corporate Housing Management Business	34,034	68,224	102,553	140,105	37,944	75,096	112,341	153,445	41,178	82,296	123,728	168,592	45,631	90,950	136,411	185,778	+17,185	+10.2%
Residential Property Management Business	6,342	12,572	19,140	27,040	6,837	13,437	20,226	28,105	7,228	14,140	21,155	30,835	7,732	16,568	25,266	39,199	+8,364	+27.1%
Operating Profit	1,825	3,446	4,948	8,035	1,854	3,397	4,906	7,970	2,119	3,761	5,490	8,694	1,970	3,798	5,687	9,186	+491	+5.7%
Leased Corporate Housing Management Business	1,489	2,770	3,858	5,849	1,428	2,612	3,727	5,769	1,469	2,686	3,872	5,631	1,498	2,684	3,767	5,614	▲ 16	▲ 0.3%
Residential Property Management Business	336	676	1,089	2,186	425	785	1,178	2,201	649	1,075	1,618	3,063	472	1,113	1,919	3,571	+508	+16.6%

■ Fringe Benefit Business

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	3,524	6,869	10,406	14,637	3,803	7,529	11,311	15,844	4,480	8,764	13,167	18,466	5,404	10,434	15,335	20,846	+ 2,380	+12.9%
Operating Profit	1,048	2,057	3,085	4,564	1,236	2,476	3,793	5,532	1,425	2,855	4,526	6,629	1,743	3,495	5,447	7,962	+ 1,332	+20.1%

■ Relocation Support Business

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	1,822	3,388	4,784	6,268	1,989	4,125	5,940	6,374	1,487	2,995	4,353	5,842	1,504	3,029	4,368	5,719	▲ 122	▲ 2.1%
Operating Profit	183	308	376	474	226	503	626	850	297	591	814	1,157	302	664	910	1,212	+ 55	+4.8%

■ Global Business

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	2,360	4,000	6,290	9,016	2,651	4,640	7,439	10,134	2,875	5,565	8,769	11,320	2,204	19,369	33,769	46,187	+ 34,866	+308.0%
Operating Profit	230	303	395	504	192	320	518	690	285	482	533	888	38	1,069	552	203	▲ 684	▲77.1%

■ Tourism Business

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Sales	1,455	3,155	4,910	7,461	2,064	5,081	7,681	10,900	2,853	8,535	11,750	15,157	3,261	7,967	11,266	14,835	▲ 322	▲ 2.1%
Operating Profit	338	744	1,156	1,659	498	1,496	1,991	2,436	402	2,151	2,631	3,031	559	1,672	2,092	2,550	▲ 481	▲ 15.9%

<Performance Indicators>

													(Millions of yen)					
	FY2016/6	FY2016/9	FY2016/12	FY2017/3	FY2017/6	FY2017/9	FY2017/12	FY2018/3	FY2018/6	FY2018/9	FY2018/12	FY2019/3	FY2019/6	FY2019/9	FY2019/12	FY2020/3	Y/Y Change	
																Volume	%	
Domestic Relocation Business																		
Number of Units under Management																		
Leased Corporate Housing Management	118,335	128,642	135,451	144,447	144,466	146,622	147,554	159,470	160,026	161,773	161,994	175,797	181,339	161,773	161,773	195,849	+ 20,052	+11.4%
Relocation House Rental Management	8,728	8,761	8,701	8,637	8,628	8,659	8,621	8,636	8,639	8,599	8,589	8,511	8,551	8,599	8,599	8,598	+ 87	+1.0%
Property Management	46,974	47,364	48,370	50,125	51,030	52,134	56,300	56,761	58,406	60,910	61,296	65,574	65,884	60,910	60,910	89,770	+ 24,196	+36.9%
Fringe Benefit Business																		
Membership (Million)	5.02	5.15	5.22	5.44	5.70	5.82	5.93	6.11	6.22	6.41	6.49	6.72	6.86	6.41	6.41	7.33	+0.61	+9.1%
Number of Member Companies	8,481	8,692	8,834	9,054	9,123	9,355	9,460	9,678	9,783	10,028	10,189	10,413	10,530	10,028	10,028	11,132	+ 719	+6.9%
Relocation Support Business																		
Number of Global Relocation Support	2,031	3,598	4,877	6,431	2,126	3,754	5,747	7,266	2,384	4,549	6,385	8,766	2,236	4,549	4,549	8,235	▲ 531	▲ 6.1%

This document is prepared for the purpose of providing operating results of the company. All information is based on data that were current as of May 22nd, 2020.

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