

<Consolidated Operating Results>

	FY2021/6	FY2021/9	FY2021/12	FY2022/3	FY2022/6	FY2022/9	FY2022/12	FY2023/3	FY2023/6	FY2023/9	(Millions of yen)		
											FY2023/12	Y/Y Change	
												Volume	%
Revenue	26,777	54,350	82,845	113,145	28,352	59,074	89,082	123,698	30,675	63,189	94,429	+5,347	+6.0%
Operating Profit	4,384	9,240	13,395	20,524	5,893	12,408	※ 17,363	22,747	※ 5,740	※ 12,524	17,988	+625	+3.6%
Profit before income taxes	4,599	9,751	14,305	21,770	6,032	12,910	※ 19,733	25,869	※ 5,990	※ 13,043	18,561	(1,171)	(5.9%)
Profit attributable to owners of the parent	2,800	6,526	9,103	15,744	3,433	13,100	※ 17,571	20,887	※ 3,996	※ 8,826	12,641	(4,929)	(28.1%)

<Segment Operating Incomes>

■ Relocation Business

	FY2021/6	FY2021/9	FY2021/12	FY2022/3	FY2022/6	FY2022/9	FY2022/12	FY2023/3	FY2023/6	FY2023/9	(Millions of yen)		
											FY2023/12	Y/Y Change	
												Volume	%
Revenue	19,509	39,326	59,600	80,914	20,127	41,917	63,258	87,695	21,334	43,756	65,274	+2,015	+3.2%
Leased Corporate Housing Management Business	5,995	11,733	17,406	24,554	6,413	12,431	18,350	25,907	6,714	13,225	19,634	+1,283	+7.0%
Residential Property Management Business	10,823	22,186	34,200	45,587	10,410	22,479	34,483	48,170	11,107	23,258	35,019	+536	+1.6%
Global Relocation Support Business	2,689	5,406	7,993	10,772	3,303	7,006	10,424	13,616	3,511	7,273	10,620	+196	+1.9%
Operating Profit	3,148	6,254	8,759	12,178	3,611	7,863	10,956	14,244	3,598	7,726	10,823	(133)	(1.2%)
Leased Corporate Housing Management Business	1,346	2,499	3,529	4,820	1,716	3,106	4,184	5,629	1,672	3,254	4,542	+357	+8.5%
Residential Property Management Business	1,318	2,915	4,207	6,204	1,246	3,379	※ 4,913	6,423	※ 1,281	※ 3,155	4,598	(315)	(6.4%)
Global Relocation Support Business	483	839	1,023	1,153	648	1,376	1,858	2,190	644	1,316	1,682	(176)	(9.5%)

■ Fringe Benefit Business

	FY2021/6	FY2021/9	FY2021/12	FY2022/3	FY2022/6	FY2022/9	FY2022/12	FY2023/3	FY2023/6	FY2023/9	(Millions of yen)		
											FY2023/12	Y/Y Change	
												Volume	%
Revenue	5,232	10,200	15,233	20,837	5,318	10,725	16,036	22,366	6,072	12,214	18,335	+2,299	+14.3%
Operating Profit	2,353	4,712	7,038	9,680	2,252	4,742	7,250	10,024	2,720	5,530	8,413	+1,163	+16.1%

■ Tourism Business

	FY2021/6	FY2021/9	FY2021/12	FY2022/3	FY2022/6	FY2022/9	FY2022/12	FY2023/3	FY2023/6	FY2023/9	(Millions of yen)		
											FY2023/12	Y/Y Change	
												Volume	%
Revenue	1,818	4,402	7,391	10,471	2,652	5,935	9,063	12,582	3,008	6,717	10,083	+1,020	+11.3%
Operating Profit	(134)	187	578	1,020	894	1,553	1,955	2,291	405	1,177	1,656	(298)	(15.3%)

<Performance Indicators>

	FY2021/6	FY2021/9	FY2021/12	FY2022/3	FY2022/6	FY2022/9	FY2022/12	FY2023/3	FY2023/6	FY2023/9	FY2023/12		
											Y/Y Change		
											Volume	%	
Relocation Business													
Number of Units under Management													
Leased Corporate Housing Management	204,491	206,602	206,355	222,966	224,896	227,125	227,254	238,252	241,821	244,409	249,884	+22,630	+10.0%
Relocation House Rental Management	8,620	8,747	8,765	8,708	8,909	9,131	9,234	9,320	9,271	9,367	9,432	+198	+2.1%
Property Management	98,079	98,532	98,172	97,885	98,273	99,058	114,142	114,737	116,370	116,830	118,260	+4,118	+3.6%
Number of Global Relocation Support	1,839	3,525	4,931	6,616	1,822	3,770	5,581	7,208	1,846	4,026	5,455	(126)	(2.3%)
Fringe Benefit Business													
Membership (Million)	6.41	6.62	6.72	6.32	6.36	6.45	6.56	6.67	6.81	6.93	7.00	+0.44	+6.7%
Number of Member Companies	10,696	10,691	10,774	10,927	10,974	11,056	11,204	11,994	12,196	12,470	12,808	+1,604	+14.3%

(Note) FY2022/12 and FY2023/6 and FY2023/9 have been retroactively adjusted due to the completion of the purchase price allocation (PPA).

(Note) This document is based on data that were current as of December 31st, 2023. The company makes no guarantees that this information is accurate or complete. The contents of this document may be changed at any time without prior notice.